

Retail Positions Available

(as of 11/16/18)

Maui Ocean Treasures Gift Shop

Are you AWESOME??? Do you have a positive and upbeat attitude? Do you like to interact with people and provide world-class customer service and thrive in a fun fast-paced work environment? Then this is the work place for YOU!

Maui Ocean Treasures Gift Shop is the official gift shop of the Maui Ocean Center. We are the most unique gift shop on Maui and we carry items such as adult and children's apparel, a variety of genres of books for both adults and children, marine-themed and locally made gifts, Maui and Hawaii made food products, bath and body products, fine and general jewelry, Pandora Jewelry, kids toys, and much much more! Our goal is to provide world-class customer service and to help our customers find just the right gift to commemorate their visit to Maui.

OUR GREAT BENEFITS:

Eligible employees qualify for:

- Medical/Vision/Dental (100% paid).
- Paid sick and vacation time.
- Plus Group Life Insurance and 401K retirement plans after on eligible year of employment.
- Unlimited daily access to the park during normal business hours for both employee and immediate family and spouse.
- Plus other great benefits, opportunities, and experiences that cannot be found anywhere else.

Retail Sales Associate (Full-Time 35-40 hours a week)

Our Retail Sales Associates are a vital part of our daily business because they are interacting directly with our customers. Customers and delivering world-class customer service to all of our customers is our number one priority. We expect that our Retail Sales Associates be so much more than just a cashier, we expect our Retail Sales Associates interact with customers and encourage and drive sales toward daily sales goals. We also expect that our Retail Sales Associates have a positive impact on our customers' visits so that our customers leave our store and the park with a positive outlook on our park and all of the efforts that we are endeavoring on, as well as hopefully a little piece of Maui.

WHAT YOU WILL NEED:

- Reliability and the ability to have a flexible schedule and be able to work week days, weekends, holidays, and any other occasional mandatory events.
- A Positive and upbeat attitude.
- The ability and willingness to talk to customers.
- The ability to reliably work with money.

- Willingness to learn new information about products, retail and park events, etc.
- To take on a sense of ownership for our store and for the park.

WHAT IS NECESSARY TO BECOME A PART OF OUR TEAM?:

- Reliability.
- Flexible schedule (Weekends & Holidays), and any other occasional mandatory events.
- Must be computer literate.
- Must be able to handle cash (both accept and give back change) with accuracy.
- Must be able to use a calculator to make calculations.
- Self-Motivated.
- Organized.
- Must be able to stand for long periods of time 8-9 hours).
- Must be able to bend, stoop, and lift at least 50lbs.
- Must be able to communicate clearly both verbally and orally in the English language.
- Must be able to read, write, and comprehend the English language.
- The ability to provide world-class customer service.
- The ability to work well with other team members within the organization.
- The ability to behave in a professional manner with both customers and other team members.
- Some experience working in other retail environments/locations is preferable, but not required.
- Some experience with working on a Point-Of-Sale system preferable, but not required.

Retail Sales Lead (Full-Time 35-40 hours a week)

- See all information above

Our Retail Sales Leads are a vital part of our team because they are our sales floor supervisors who's responsibility it is to run our sales floor efficiently and to help the team meet daily sales goals, handle any returns or exchanges, open and close the store, and to oversee the daily operations of our entire sales floor.

ADDITIONAL REQUIREMENTS FOR THE SALES LEAD POSITION:

- Must be trustworthy.
- Must be able to open and close the store independently, if necessary.
- Must be able to problem solve.

-Must be compassionate and be able to resolve conflicts with customers or team members.

Retail Buyer (Full-Time 40 hours a week)

-Sell all information above

Our Retail Buyer position is a key position in our organization since the buying decisions of the Retail Buyer could have a tremendous impact on the sales and performance of our store overall. The Retail Buyer will be responsible for the gift buying including but not limited to the buying of apparel, accessories, logo, kids, plush, kitchenware, and bath and body products. We do have Buyers as well for jewelry, food, and books, so the Retail Buyer would be responsible for the buying for the rest of the store that is not already covered by another Buyer. We are looking for an experienced Buyer who knows and is familiar with the different Retail benchmarks to help us continue to grow and increase our business. The Retail Buyer will also be responsible for managing our inventory level through buying practices and working with the Retail Head Lead on putting older products on sale to make sure that the inventory in the store continues to move. Together, with the direction of the Retail Manager the Retail Buyer will reorder or bring in products that align with our marine and Hawaii theme, and also aligns with Maui Ocean Center's continued efforts to conserve and protect our environment at large. Although the Majority of the Retail Buyer's daily duties and responsibilities is behind-the-scenes, the Retail Buyer is still expected to know and understand the full scope of our retail business from the back of the house to the front of the house, and may be expected at times to be able to receive merchandise into the system or be able to know and operate a register.

ADDITIONAL REQUIREMENTS FOR THE SALES LEAD POSITION:

-Must be trustworthy.

-Must be able to problem solve.

-Must be able to multi-task.

-Must be able to communicate clearly both verbally and orally in a professional manner in the English language.

-Flexibility to work in any aspect of the business.

-Must have previous buying experience and know the major retail benchmarks.

-Must be computer literate and be able to navigate e-mails, websites, etc.

-May be required to travel occasionally to attend trade shows on the mainland to search for new products.

-Must have a high school degree or equivalent.

-College degree is preferred, but not a requirement.

